

Lexmark Deployment Options



You Choose. We Deliver.

When searching for technology to make your organization run more efficiently, two qualities catch your attention—flexibility and scalability. It's easy to understand why. Your business processes never stand still.

Lexmark document management solutions are designed specifically to handle change, easily and cost-effectively. Our solutions eliminate paper-based inefficiencies, adapt to virtually any environment and expand quickly to users across your organization for maximum benefit.

This flexible and scalable approach extends to the way we deliver solutions as well. Lexmark offers a range of deployment and licensing alternatives that support your unique requirements, maximizing your system's effectiveness and generating greater value.

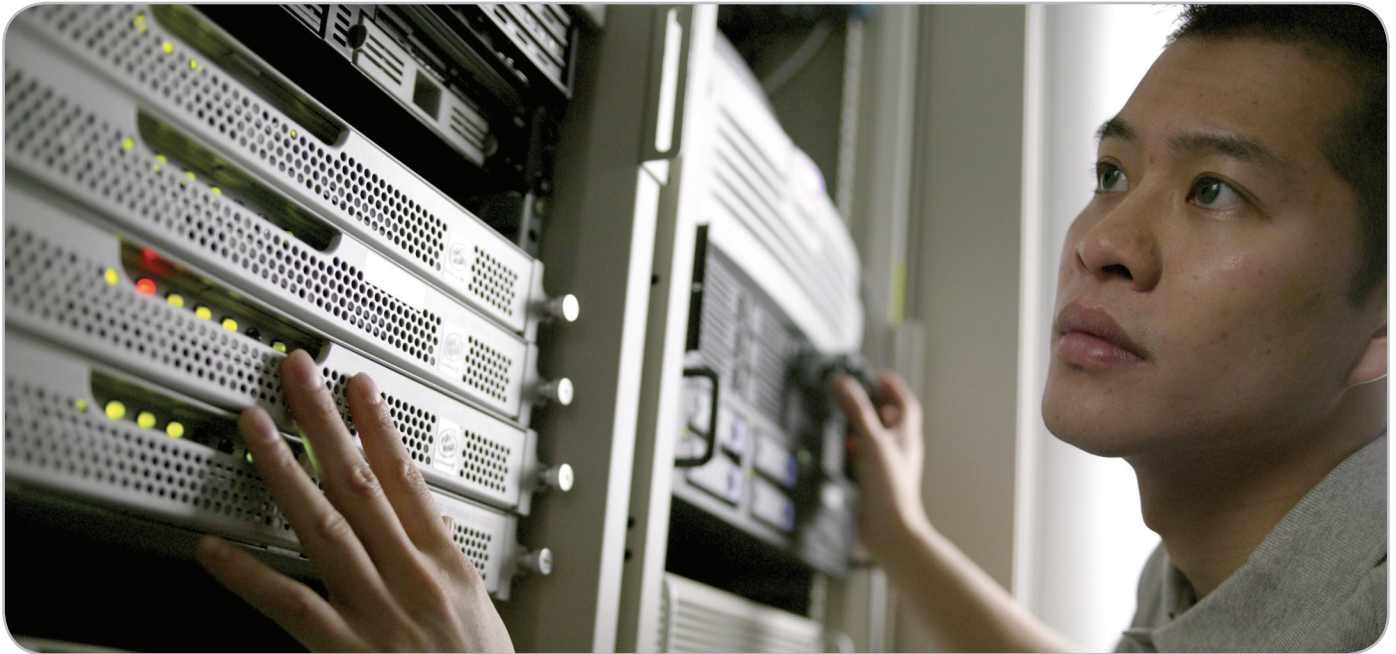
You can deploy and administer your solution in a traditional fashion—purchasing licenses up front and installing the software using internal staff, resources and technology. Or maybe you prefer the subscription model, where Lexmark experts host and manage your solution externally in our secure and reliable data center. Perhaps a combination is what your enterprise needs. The choice is yours.

Traditional

Your organization licenses the Lexmark solution perpetually, paying up front for the entire package. With the traditional approach, your organization also manages and operates the system and associated infrastructure (servers, storage, network, database and so on) on your premises.

Software as a Service (SaaS)

Your organization accesses the Lexmark solution on a subscription basis (monthly, quarterly or annually), and we manage and operate the system and associated infrastructure in our secure data center. This hosted implementation enables you to maintain focus on your business and customers, not software support and infrastructure. The ability to operationalize all software-related and IT-related expenses—making them measurable and predictable—dramatically accelerates your return on investment (ROI).



Our Data Center

Lexmark's data center includes state-of-the-art networking facilities that are highly reliable and provide high performance. The network, monitored proactively 24-7-365, is SAS-70 Type II compliant under examination by independent auditors.

Flexible and powerful enough to meet your enterprise demands, the data center environment provides virtually unlimited scalability, raw processing power and high availability with network redundancy and failover architecture.

The internet operations center is loaded with network, architecture and security features that would be cost-prohibitive if an organization replicated a similar environment in house. So without a capital investment, your organization can benefit from an infrastructure that performs—constantly and consistently.

Lexmark Data Center Advantages

- Scalable and flexible to meet growing business needs
- Rapid, turnkey deployment ensures system is up and running quickly
- Highest redundancy, availability and security for mission-critical use
- Network upgrades provide access to latest technologies without additional investment
- Industry-certified engineers reduce your need for in-house technical expertise
- Provides flexibility when developing future IT requirements

Platform Services

Platform services includes the following hardware, infrastructure, communications and processing platform management services:

- Hardware procurement, maintenance and licensing
- Operating system procurement, maintenance and licensing
- Database procurement, maintenance and licensing
- Centralized server management
- Performance optimization and assurance
- Network connectivity assurance and redundancy management
- Backup management to SAN
- Physical and electronic network security
- Redundant hardware and power management
- Disaster recovery contingency plans and facilities

All Lexmark data center deployments incorporate platform services.